

The 11th Annual Private Equity Fund Servicing Conference
ASSESSING THE CHALLENGES AHEAD
FOR PE FUNDS & MANAGERS POST – AIFMD

October 16th, 2014 – Parc Plaza – Central Luxembourg

CPD: 8 Hours



With the Exceptional Participation of:

CHAIRMAN: Pierre Weimerskirch, Managing Director. Luxembourg Investment Solutions S.A.

Laurent Fessmann
Partner
BAKER & MCKENZIE, Luxembourg

Jérôme Wittamer
Managing Director
GENII CAPITAL, Luxembourg

Claus Mansfeldt
Managing Director
SwanCap Investment Management S.A., Luxembourg
David Louis
Partner
SPEECHLY BIRCHAM, Luxembourg

James Bermingham
Director and General Counsel
AZTEC FINANCIAL SERVICES (Luxembourg), Luxembourg
Sandrine Leclercq
Counsel
BAKER & MCKENZIE, Luxembourg

Jean-Pierre Gomez
Head of Regulatory & Public Affairs
SOCIETE GENERALE SECURITIES SERVICES, Luxembourg
Organised by



Dr. Thomas Goergen
Managing Partner
Luxembourg Investment Solutions S.A., Luxembourg

Axelle Ferey
General Manager
ARKUS, Luxembourg

Dominique Marchal
Co-founder
BMA RISK, Luxembourg

Daniela Klasén-Martin
Managing Director
CRESTBRIDGE, Luxembourg

Jean-Eric Vimont
Founder
JEV IM Sàrl, Luxembourg

Jacopo Veronesi
Risk Manager
PATRIZIA REAL ESTATE INVESTMENT MANAGEMENT Sàrl, Luxembourg

Dr. Thomas Meyer
Founding Partner
LDS Partners, Luxembourg

In Partnership with

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BAKER & MCKENZIE

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Montreux, October 1st , 2014

Dear Executive,

Licensing under AIFMD does still remain a concern for many managers with regards to governance, reporting, remuneration and the delegation of either portfolio or risk management.

The conference will start with a lively Managers' session who will give their views on AIFMD implementation phasis and licensing . They will explain how they are addressing investor's needs thus meeting the gap between what LP's want and what GP's deliver? They are confronted with new operational challenges and will detail how they rethink their internal processes and procedures. Finally they will touch on post AIFMD challenges as they foresee future opportunities linked with marketing and distribution.

Service Providers at the same time are confronted with new role and responsibilities to help AIF Managers' meet the expectations and demands from Investors and Regulators and meet today's challenges that will turn into tomorrow's opportunities.

Luxembourg practitioners have taken a pro-active business approach to meet the industry needs noticeably introducing the Special Limited Partnership Regime and do now have the feedback from the regulator for filing.

Challenges in reporing, remuneration policy and delegation of the risk management function still remain while implementing AIFMD and will be exhaustively detailed and discussed.

This will be – as usual – a non-complacent and highly focus seminar worth to attend for those who place incisive high quality cointent first.

The competition amongst jurisdictions is harsh to capture new business in a weak overall economic environment but all in all alternative assets – entrepreneurial by nature – are set to take a bigger and bigger slice of asset allocation in portfolios.

In comparison with public markets, they are less affected by correlation among themselves and reversion to the mean due to globalization effect on capital markets. They do have therefore a bright future!

Yours Sincerely,
François Golbery, Chairman,

ESAFON, *A non-profit private initiative to promote the cooperation between Switzerland and Europe and facilitate the exchanges between professionals in the area of Asset & Family Wealth Management*

Who should attend ?

PE-VC Investment & Portfolio Managers, PE-VC Managers, PE-VC Promoters,
PE-VC Custodian, PE-VC Fund Administrators, Conducting Officers, Board Members,
Head of Fund Legal, Head of Compliance, PE-VC Risk Management, PE-VC Fund Accounting,
Head of Operations, Internal Audit,
Auditors, PE-VC Valuation, PE-VC Controlling
3rd Party Management Company
Risk Management Delegatee
Super ManCo's

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THE AIF MANAGERS' SESSION

Assessing the Remaining AIFMD Challenges while Licensing

Identifying Future Passporting Issues

Jérôme Wittamer, Head of Investment Management & Managing Director, GENII CAPITAL, Luxembourg

Jérôme Wittamer serves as Head of Investment Management at Genii Capital. Prior to joining Genii Capital, he served as Group CFO at DCL Group, co-founded several companies and held various executive and board positions.

Jérôme Wittamer graduated Cum Laude from Université Catholique de Louvain, where he obtained a Master of Law. He received his MBA from the RSM Erasmus Graduate School of Business. He is fluent in French and English.

Claus Mansfeldt, Managing Director, SWANCAP INVESTMENT MANAGEMENT S.A., Luxembourg

Claus Mansfeldt used to head the London office of UniCredit's private equity business and moved to Luxembourg after having lived and worked for the last 30 years in the UK. He has more than 16 years experience in Principal Investing and worked for banks such as UniCredit, Commerzbank and Nomura. With \$3 billion in AuM established by UniCredit and Management, SwanCap registered the office of its investment company in Luxembourg and is one of the first AIFM licensed in Luxembourg.

CONFERENCE AGENDA

October 16th, 2014

08.30 am Welcome Coffee and Registration

09.00 am Introductory Remarks by François Golbery and the Chairman

Pierre Weimerskirch

Managing Director

Luxembourg Investment Solutions S.A. , Luxembourg

09.15 am Manager's Panel Session: Assessing the Remaining AIFMD Challenges while Licensing and Identifying Future Passporting Issues

Moderator:

Laurent Fessmann

Partner

BAKER & McKENZIE, Luxembourg

Panellists:

Jérôme Wittamer

Managing Director

GENII CAPITAL, Luxembourg

Claus Mansfeldt

Managing Director

SWANCAP INVESTMENT MANAGEMENT S.A., Luxembourg

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TOPIC 1



NON – REGULATED VEHICLES FOR PE

10.00 am **Exploring The Potentials of The Simplified Limited Partnership**

Laurent Fessmann
Partner
BAKER & MCKENZIE, Luxembourg

10.45 am **Coffee break**

11.15 am **Encouraging PE/VC Growth In & Outside AIFMD**

- Evaluating opportunities for small authorised AIFM to upgrade for full scope
- How to Take Advantage of the European Venture Capital Fund Label and Regulation – Status – Passport – Fund Raising – Social Entrepreneurship Fund

David Louis
Partner
SPEECHLY BIRCHAM, Luxembourg

12.00 pm **The Role of a Private Equity Depositary**

- How the AIFMD has defined this role in greater detail
- How to undertake it on a standalone basis or as part of a tied-administration service
- How to get comfortable with the risk issues involved

James Bermingham
Director and General Counsel
AZTEC FINANCIAL SERVICES (Luxembourg) S.A, Luxembourg

12.30 pm **Lunch hosted by**



TOPIC 2



OFFSHORE VERSUS ONSHORE VEHICLES –PASSPORT

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1.45 pm **Key Structuring Aspects amongst Different Vehicles in light of New Regulatory Requirements – Identifying post-AIFMD passporing issues**

Sandrine Leclercq
Counsel
BAKER & MCKENZIE, Luxembourg

TOPIC 3



AIFMD ONE YEAR AFTER

2.15 pm **Transparency – Disclosure Requirements – Reporting to Investors**

Jean-Pierre Gomez
Head of Regulatory & Public Affairs
SOCIETE GENERALE SECURITIES SERVICES, Luxembourg

2.45 pm **Case-study: The Set-up of an AIFM Compliant Functionnal Scheme in Luxembourg**

Claus Mansfeldt
Managing Director
SwanCap Investment Management S.A., Luxembourg

3.15 pm **Coffee break**

3.45 pm **Servicing Models available to AIF Managers**

Dr. Thomas Goergen
Managing Partner
Luxembourg Investment Solutions S.A., Luxembourg

4.15 pm **Re-engineering the Risk Management Oversight and Delegation for PERE Funds & Managers**

- Objective, role and responsibilities associated with the RMF under AIFMD
- Why delegate the RMF? What do Managers do in practice?

Axelle Ferey
General Manager
ARKUS FINANCIAL SERVICES, Luxembourg

4.45 pm **Panel Discussion: Re-engineering the Risk Management Oversight**

- Aligning regulatory requirements and best practices. How to delegate? Key challenges
- Re-engineering the monitoring/delegation of the RM function – Escalation Process- Reports – Ex-post / Ex-ante consideration – Contractual agreements
- Specific consideration for non-financial assets

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Moderator:

Dominique Marchal
Co-founder
BMA RISK, Luxembourg

Panellists:

Daniela Klasén-Martin
Managing Director
CRESTBRIDGE, Luxembourg

Jean-Eric Vimont
Founder
JEV IM Sàrl, Luxembourg

Jacopo Veronesi
Risk Manager
PATRIZIA REAL ESTATE INVESTMENT MANAGEMENT Sàrl, Luxembourg

Dr. Thomas Meyer
Founding Partner
LDS Partners, Luxembourg

5.45 pm **Closing Remarks by the Chairman**

6.00 pm **Close of the Conference**

AIFMD – PAST – PRESENT - FUTURE

1. AIFMD past: What are the lessons learned? What were the main themes emerging during the implementation and the transitional period?
2. AIFMD present: Move to business as usual: What are the key challenges? In particular, how best to ensure good governance e.g. with respect to risk and portfolio management taking into account the structures in the alternative investment fund space?
3. AIFMD present: Issues around marketing? Is listing an alternative for alternative investment funds? Are there any issues?
4. AIFMD Future: Views on the third country passport and private placement regimes (there is a specific session on this but this could serve as a small appetiser)
5. AIFMD Future: What will be the impact of the AIFMD for the development of the market for alternative investments?
6. AIFMD Future: Is it only AIFMD which matters? Which other factors will influence the market? How much do other pieces of legislation have an impact such as G SIFI work, EMIR, MiFID, ELTIFs, MMF, UCITS.

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What delegates say from previous conference ?

- The conference was very well-organized and interesting
- Speakers were well-prepared
- Good, broad selection of topics
- Conference with true content and innovative
- High calibre speakers and participants
- I enjoy very much the format which allows exchanges amongst participants

SPEAKERS

Pierre Weimerskirch, Managing Partner, **LUXEMBOURG INVESTMENT SOLUTIONS S.A.**, Luxembourg

Pierre Weimerskirch is the co-founder of Luxembourg Investment Solutions S.A., a third party Management Company offering services to UCITS, Alternative UCITS, UCI Fund of HF, Real Estate and Private Equity Funds. Before that he was a partner at Ernst & Young Luxembourg since 2002 where he led the Firm's advisory services for alternative investments. Pierre has more than 20 years of experience in the asset management and fund industry.

Pierre Weimerskirch was also responsible for the Firm's Middle East & Islamic Finance initiative. He assisted several clients with the implementation and review of their Islamic Investment structures and was involved in various projects in the GCC helping investment firms and SWF with the set-up of operations and implementation of leading practices.

Prior to Ernst & Young, Pierre Weimerskirch held different positions at Arthur Andersen, Arthur D. Little and UBS Bank. At UBS he managed the investment portfolios of several SWF from the GCC. Pierre Weimerskirch holds a Ph.D. in Finance (thesis on venture capital) from Trier University and was a research fellow at the Finance department at Kellogg Graduate School of Management and is an Expert Comptable (Chartered Accountant) in Luxembourg.

Laurent Fessmann, Partner, **BAKER & MCKENZIE**, Luxembourg

Laurent Fessmann has a 18-year experience in business law highlighted by a crucial experience in fund structuring and asset management including formation and on-going assistance of investment funds in a variety of asset class (private equity, hedge funds, real estate). As Head of funds & asset management of the Luxembourg office, he advises asset management companies, fund distributors and global custodians on regulatory issues.

He started his career in 1996 as in-house counsel in a French CAC40 listed company where he worked intensively on LBO transactions, capital markets and corporate law matters. Laurent joined a top ten Luxembourg business law-firm where he became a partner in 2009. He founded his own law-firm in August 2009 and opened one year later the 69th Baker & McKenzie office based in Luxembourg. Laurent is a recognized expert in *Legal 500* and *Chambers*. He contributes time and takes part in several working groups at local market industry association like ALFI, ABBL and LPEA and the Association of Global Custodians. He is a member of the Baker & McKenzie global funds steering committee and is a regular speaker at fund conferences, banks or client seminars organized by the Firm.

Education and admission

Laurent is admitted to the Strasbourg Bar (France) and the Luxembourg Bar (Luxembourg Grand-Duchy) and holds a postgraduate degree and a Master's degree in Business law from the University of Strasbourg (France) *Cum Laude*.

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Jérôme Wittamer, Managing Director, **GENII CAPITAL, Luxembourg**

Claus Mansfeldt, Managing Director, **SWANCAP INVESTMENT MANAGEMENT S.A., Luxembourg**

Claus Mansfeldt is the Chairman & Managing Director of SwanCap Investment Management S.A. ("SwanCap"). SwanCap is an AIFMD licensed private equity fund manager domiciled in Luxembourg with some €2.5bn of assets under management. SwanCap is an international private markets investment management platform which manages both the SwanCap Opportunities Fund SCS-SIF, a Luxembourg AIF focused on PE Funds and Co-investments, as well as other private equity assets on an advisory or managed account basis. Mr. Mansfeldt has spent 26 years in the financial industry and now heads the Luxembourg AIFM part of SwanCap group. Prior to SwanCap Mr Mansfeldt held senior management positions at UniCredit Bank AG in London where he was most recently Head of Principal Investments. Prior to UniCredit, he worked in London also for Commerzbank AG, in the Corporate Finance & Capital Markets division. Mr Mansfeldt began his career at Nomura International plc in London, where he spent 12 years in a combination of the Merchant Banking and Capital Markets areas. Mr Mansfeldt holds a BSc (Econ) degree from the London School of Economics & Political Science (LSE).

David Louis, Partner, **SPEECHLY BIRCHAM, Luxembourg**

David Louis heads the investment management and fund department of **Speechly Bircham** Luxembourg. David's practice covers all areas of investment funds (UCITS and non-UCITS), including fund formation and investments and regulatory compliance. He specialises in alternative investment funds (private, equity, hedge funds and real estate).

Furthermore, David advises on corporate structuring (especially private equity and real estate).

He has over ten years of acute legal expertise in this field acquired in international law firms based in Luxembourg.

Representative experience:

- Acting in the structuring, set-up and legal/tax management on the private equity arm of an international investment bank;
- Structuring and set-up Nokia Growth Partners III special investment fund;
- Set-up 1 billion debt-fund for conglomerate of banks;
- Advising on the restructuring of Luxembourg game pertaining to a large private equity Nordic group;
- Set-up of a real estate investment fund weighting more than one billion euros for one of the leading French banks;
- Assisting Dutch investment managers group;
- Assisting capacity allocation company.

David is an active member of the Luxembourg Investment Fund Association (ALFI), a member of various expert committees (inter alia AIFMD, private equity, real estate), a member of ABA, and he lectures at Institut de formation bancaire Luxembourg (IFBL).

Prior to joining Speechly Bircham in 2012, David held senior positions at several international law firms in Luxembourg including Loyens & Loeff.

Diploma: University of Cantabria; University of Liège

Publications:

"A practical guide to AIFMD".

"Update relating to new regulation on European Venture Capital Funds (EuVECA Regulation)".

"Best practice for setting up and servicing Islamic funds in Luxembourg".

"Equal treatment of shareholders in Luxembourg law, analysis of the legal environment".

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James Bermingham , Director and General Counsel, **AZTEC FINANCIAL SERVICES (Luxembourg) S.A**

James joined the Aztec Group in 2006 and works extensively with clients across the Group and has an excellent grasp of the laws in each jurisdiction and commonly gives talks on multi-jurisdiction fund structuring. He also writes articles and represents the Group in various industry forums.

Before joining the Aztec Group, James practiced as a lawyer specialising in the formation of private equity funds and related transactional work.

Qualifications: James is an English Solicitor and holds a Bachelor of Laws degree from University College London

Sandrine Leclercq, Counsel, **BAKER & MCKENZIE, Luxembourg**

Sandrine enjoys a 15-year experience in tax, legal and regulatory asset management practice. She advises clients on the most suitable fund or corporate structures with cross-border aspects. She also advises financial institutions on strategic regulatory compliance issues such as MiFID, UCITS, AIFM D, IMD and FATCA.

Sandrine participates at various local and international technical committees and is a regular speaker on many fund conferences across Europe. She was published in various Luxembourg and international newspapers.

Prior to joining Baker&McKenzie office, Sandrine acted successively as Head of Fund Structuring for six years and further, as Group General Counsel for three years for CACEIS. She was involved in typical banking and asset management regulatory matters, both on the product and servicing side. She also lectured at the Institut de Formation Bancaire Luxembourgeois on fund related tax topics.

Jean-Pierre Gomez , Head of Regulatory & Public Affairs, **SOCIETE GENERALE SECURITIES SERVICES , Luxembourg**

Jean Pierre Gomez is **Head of Regulatory & Public Affairs at Société Générale Securities Services in Luxembourg**. In this role, he is responsible for developing the business strategy and the visibility of SGSS in Luxembourg. He has 25 years of experience in the investment funds industry. Prior to joining SGSS in 2009, Jean Pierre held several senior positions in collective investment, custody and fund administration, worked as consultant for 3 years and served as director for a number of fund management companies and funds. He has substantial and extensive client management experience covering a broad range of fund administration services (including the core services of custody, fund accounting and transfer agency), compliance and funds corporate services. Jean-Pierre contributes actively to ALFI, LPEA and LuxReal working groups, the Luxembourg funds industry trade associations aiming at promoting Luxembourg as main European Centre for investment funds. He is also a lecturer at the Luxembourg Institute for Training in Banking (IFBL). He is a regular speaker at international seminars and conferences.

Dr. Thomas Goergen, Managing Partner, **LUXEMBOURG INVESTMENT SOLUTIONS S.A., Luxembourg**

Thomas is co-founder of Luxembourg Investment Solutions S.A. and is responsible for liquid products and product management. Previously, Thomas was the Managing Director of cominvest Asset Management S.A., a UCITS ManCo of Allianz Global Investors Group. In this role, he managed the sales activities and the setup of fund solutions for institutional clients. Thomas was also the Managing Director and Member of the Board of Münchener Kapitalanlage AG, a BaFin regulated Mutual Fund Company.

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Axelle Ferey, General Manager, **ARKUS FINANCIAL SERVICES, Luxembourg**

Axelle is Arkus' General Manager. She has close to 20 years of professional experience in financial services developed over 3 continents. Prior to joining Arkus, Axelle led large scale regulatory implementation programs – such as on the AIFM Directive - with leading pan-European asset managers and mid-sized players across Europe as a Director with EY Advisory Risk services. She also developed a good understanding of portfolio management process via her former positions as a portfolio manager and an investment officer and has a strong entrepreneurial background.

Dominique Marchal, Co-founder, **BMA RISK, Luxembourg**

Dominique Marchal is Partner at Bennani&Marchal Associates, an advisory services firm specializing in quantitative risk management for UCITS and AIF, developing proprietary methodologies and softwares for the analysis of illiquid asset classes. He was Head of ALM for an entity of the French Group Caisses d'Epargne, before joining Luxembourg, where he was successively Head of UCITS III risk management solutions at CACEIS Bank and Head of Credit Risk Analysis at the Banque centrale du Luxembourg. Dominique participates actively in the ALFI Working Group on Risk Management for Alternative Investment Funds. He graduated from the Ecole Nationale de la Statistique et de l'Analyse Economique and holds a Master from the Institut d'Etudes Politiques de Strasbourg.

Daniela Klasén-Martin, Managing Director, **CRESTBRIDGE, Luxembourg**

Daniela Klasen-Martin is Managing Director and Luxembourg Country Head at Crestbridge. Starting her career in 1992 in Stockholm and then Paris, Daniela has been active within the Luxembourg funds industry since 1997, holding senior Finance and General Management positions. She joined DCG, which has now changed its name to CRESTBRIDGE, in 2010 to head the Luxembourg office after having spent 4 years with a leading provider of governance, independent directorship and management company services as CEO/General Manager, and 9 years with Schroders Investment Management, heading the Finance Department. Daniela is active on ALFI working groups related to Risk Management, Fund Governance and TER (Total Expense Ratio) and is a member of ILA (Luxembourg Institute of Directors) and PRIM (the Luxembourg Association of Risk Management Professionals). She graduated in Business and Administration from Linköping University and the Ecole Supérieure de Commerce de Nantes.

Jean-Eric Vimont, Founder, **JEV IM Sàrl, Luxembourg**

Jean-Eric Vimont is the founder of JEV IM Sàrl, a firm which provides services with regard to governance and risk management for Luxembourg-based real estate funds. He has over 14 years of experience in the real estate industry in senior positions. He managed the office property company majority-owned by the French bank BPCE (Banque Populaire Caisse d'Epargne) and was previously CFO of the leading French real estate developer and property manager Nexity. He graduated from Ecole Polytechnique and Ecole Nationale des Ponts et Chaussées in France.

Jacopo Veronesi, Risk Manager, **PATRIZIA REAL ESTATE INVESTMENT MANAGEMENT Sàrl, Luxembourg**

Jacopo Veronesi is Risk Manager at Patrizia Real Estate Investment Management Sàrl in Luxembourg. He is in charge of the implementation of the AIFMD risk management, liquidity management framework and reporting to governing bodies for real estate Funds. Jacopo is also monitoring UCITS IV funds (VaR simulation, Stress-testing, backtesting). Previously, Jacopo was Investment Risk Management Officer at Eurizon Capital SA, in charge of performance analysis and reporting for pension funds, protected funds and limited tracking-error (LTE) funds. He graduated in Economics and Statistics from Università degli Studi di Milano-Bicocca.

Dr. Thomas Meyer, Founding Partner, **LDS Partners, Luxembourg**

Thomas Meyer is the founding partner of LDS Partners, a consulting firm specialized in Private Equity. Previously to LDS, Thomas headed the risk management department of the European Investment Fund that he created.

He is the co-author of « Beyond the J-Curve » a reference for applying best practice in Private Equity risk management

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ESAFON TEAM

François Golbery, Chairman, ESAFON, Montreux



François Golbery is the Chairman of ESAFON, a non-profit independent association registered in the Registrar of the Federal Office in Bern with the objective of promoting and facilitating best practices amongst professionals from the asset, fund and wealth management industries across Switzerland and Europe.

François, through its long-term involvement at MGI in organizing high-level expert – driven conferences addressing the strategic consequences of EU principle-led directives within the Lamfalussy procedure in Europe has been at the forefront of interactive developments towards the best practices within the financial industry across Europe. Established in Switzerland since 1997, he contributes and helps financial centres to formulate their strategic positioning and train market participants to implement change in day-to-day business practices. He has built –up a personal network of high calibre experts that are instrumental to forge the future and do participate in high level think tanks.

François has been invited by the future 2014 European Commission to provide insight on ELTIF's and necessary updates on UCITS as the financial markets division prepares its work programme.

Prior to MGI, François Golbery has served in various senior positions in Marketing and Finance within multinational companies. In 1988, he started-up and grew the French subsidiary of IIR in Paris as the most profitable entity of the group. He was elected Manager of the Year in 1992 / 1993 and received his prize from Edward de Bono, the originator of the lateral thinking concept. He took over the responsibility of the Portuguese office as well.

He holds an MBA in Finance from the University of Hartford (Connecticut), under the patronage of Michel Barnier, currently the Commissioner of the Internal Market Division of the European Commission in Brussels.

François Golbery is a member of the Royal Ocean Racing Club in London

Dr Anne Walhain Golbery, Managing Director, ESAFON, Montreux



Anne Walhain Golbery is Managing Director and Company Secretary of ESAFON, a non-profit independent association. Anne is Head of the Global Operations including RP, Partnership, Customer Service, Marketing, IT, Finance, and Human Resources.

Prior to ESAFON, Anne Walhain Golbery has been with François Golbery, the co-founder and co-owner of MGI Management Global Information SA, managing the global operations of MGI for 15 years.

Previously, as IT Program Manager, Anne has been designing and implementing Technical Information Systems for the Space Electronic Equipments at EADS, France, for 12 years.

Anne holds a Doctorate in Atomic Physics-1979, University of Caen, France.

Two from among her five children are running their own Family Business in the 3rd generation.

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ESAFON PARTNERSHIP PACKAGES 2014

To review Partnership Opportunities,
please contact Dr Anne Golbery, Managing Director, ESAFON at a.golbery@esafon.com

“EXHIBITOR PARTNER”: Euro 3’450

- partner logo inserted in the conference brochure
- an exhibition space in the conference foyer for the duration of the conference
- a personalised invitation to send to your contacts with a 30% discount for any registration for your employees or your contacts
- your Corporate Profile inserted on our web site with a link to your web site
- 2 free conference invitations for your colleagues or clients
- 2 free conference passes for your colleagues present on your stand
- the complete mailing list of the conference participants

“FIRST CLASS PARTNER”: Euro 4’970

- a 30 minute non-commercial presentation as a speaker
- a personalised invitation to send to your contacts with a 50% discount for any registration for your employees or your contacts
- your Corporate Profile distributed to the participants
- 2 free conference invitations for your colleagues or clients
- the complete mailing list of the conference participants

“SILVER PARTNER”: Euro 6’480

- partner logo on front page of the conference brochure
- a 30 minute non-commercial presentation as a guest speaker with a formal introduction from the chairman
- your Corporate Profile inserted on our web site with a link to your web site and distributed to all the participants
- a personalised invitation to send to your contacts with a 50% discount for any registration for your employees or your contacts
- 3 free conference invitations for your colleagues or clients
- the complete mailing list of the conference participants

PLATINUM PARTNER”: Euro 7’900

- all the conditions applying to SILVER partnership, plus:
- lunch or cocktail offered by the company (luncheon costs included in the total package of Euro 7’900)
- a partner's logo appears on the schedule in participant folders

“GOLD PARTNER”: Euro 9’790

- all the conditions applying to EXHIBITOR partnership, plus:
- partner logo on front page of the conference brochure
- lunch or cocktail offered by the company (lunch included in the total package of Euro 9’790)
- a partner's logo appears on the schedule in participant folders
- a 30 minute non-commercial presentation as a guest speaker with a formal introduction from the conference chairman
- 6 free conference invitations for your colleagues or clients

“LEAD PARTNER”: Euro 13’320

- all the conditions applying to GOLD partnership, plus:
- exclusivity of partnership to company's market sector

→The ESAFON Partners take in charge their travel and accommodation expenses
→A 20% discount is granted on the second Partner Contract signed in 2014

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To register,

Please fax or e-mail back this Application Form fulfilled and signed to our Customer Service
 by e-mail at customer.service@esafon.com or by fax at + 41 22 319 69 01

CONFERENCE:

Title: **PE INDUSTRY CHALLENGES POST-AIFMD**
 Location : **Hotel Parc Plaza, Central Luxembourg**

CPD: 8 hours

Conference Code: **C1409**
 Date: **October 16th, 2014**

REGISTRATION:

Name First Name
 Position
 Company
 Address
 E-mail
 Tel Fax

The 11 th Annual PE Fund Servicing Conference October 16 th , 2014 (Code C1409)	Registration Fee includes Refreshments, Buffet Lunch, a Full Documentation Package and the Final Presentations on CD ROM	
Yes, I wish to register*:		
<input type="checkbox"/> Standard Registration Fee	EUR 2'100	
<input type="checkbox"/> Early Registration and Payment before October 10, 2014	EUR1'590	
SPECIAL OFFERS AVAILABLE FOR A BOOKING & PAYMENT:	Before October 10, 2014	After October 10, 2014
<input type="checkbox"/> ALFI, <input type="checkbox"/> ABBL Members <input type="checkbox"/> AREF, <input type="checkbox"/> EVCA Members <input type="checkbox"/> INREV	<input type="checkbox"/> EUR 950	<input type="checkbox"/> EUR 1'150
<input type="checkbox"/> GP's & LP's <input type="checkbox"/> LPEA <input type="checkbox"/> ILPA <input type="checkbox"/> LUXREAL <input type="checkbox"/> SECA	<input type="checkbox"/> EUR 850	<input type="checkbox"/> EUR 1'050
<input type="checkbox"/> Group Participation (2 Delegates)	<input type="checkbox"/> EUR 550 per delegate	<input type="checkbox"/> EUR 750 per delegate
<input type="checkbox"/> Group Participation (3 Delegates or more)	<input type="checkbox"/> EUR 350 per delegate	<input type="checkbox"/> EUR 550 per delegate
<input type="checkbox"/> ESAFON CLUB Members, <input type="checkbox"/> MGI CLUB Members <input type="checkbox"/> Participants of the past ESAFON PERE Servicing Conferences 2013 & 2014	<input type="checkbox"/> EUR 450	<input type="checkbox"/> EUR 650
<input type="checkbox"/> ESAFON Members	<input type="checkbox"/> EUR 350	<input type="checkbox"/> EUR 550
Date:	Signature:	

*Please tick the applicable box

Please send the invoice to the following address:

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Name, Job Title:

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